

**BHARAT SANCHAR NIGAM LIMITED
MANIPUR SSA.**

**Expression of Interest for engaging
Radio Broadband Service Partners (RBSPs)
For providing Broadband/ voice services
On Bharat Air Fibre in unlicensed Radio
Spectrum on Revenue Share Basis.**

**O/o GMTD, BSNL Imphal
Manipur SSA**

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O/o GMTD BSNL,
Manipur SSA, Imphal 795001



भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

PRESS NOTE

Letter No. GMTD/IP/PLG/AIR FIBRE/EOI/2020-21/04 **Dated 07/12/2020**

Subject: Expression of Interest for engaging Radio Broadband Service Partners (RBSP) for providing Broadband/ voice services in unlicensed Radio Spectrum on Revenue Share Basis

BSNL Manipur SSA is providing unique opportunity through this Expression of Interest (EOI) for providing and maintaining BSNL Telecom Services in the rural and urban areas on revenue share basis.

BSNL is inviting registered/ partnership/ proprietorship firm/ Society including existing Telecom Infra provider, having minimum turnover of Rs. 10 lakhs per year during the last three consecutive years as “Telecom Infrastructure Providers (TIPs) in BSNL.

This is the best opportunity provided by BSNL to register as Business Partner of BSNL and to have opportunity to get fixed monthly income on revenue Share basis. For further details of the proposal, please visit www.ne2.bsnl.co.in

Sd/-

**General Manager
BSNL Manipur SSA**

NOTICE FOR EXPRESSION OF INTEREST

Letter No. GMTD/IP/PLG/AIR FIBRE/EOI/2020-21/04 Dated 07/12/2020

Subject: Expression of Interest for engaging Radio Broadband Service Partners (RBSP) for providing Broadband/ voice services in unlicensed Radio Spectrum on Revenue Share Basis

1. Scope of the Work:

- 1.1 To provide Broadband/voice service on last mile access over Radio frequency technology on the unlicensed band wherein RF base station and associated equipments shall be deployed & managed by partner with CAPEX & OPEX on their part on non-exclusive basis.
- 1.2 Partner shall design, build and operate the system to provide High Speed Broadband/voice Services through RF technology at its own cost. The offered RF technology & all equipments shall conform to international standards.
- 1.3 All broadband/voice services over RF unlicensed band shall be sold under the brand name of BSNL.
- 1.4 The areas to be allotted to RBSP shall be clearly defined. The decision of BSNL shall be binding and final in this respect.

2. Eligibility of the Radio Broadband Service Partners:

- i. Any registered/ partnership/ proprietorship firm/ Society including existing Telecom Infra provider, having minimum turnover of Rs. 10 lakhs per year during the last three consecutive years shall be eligible.
- ii. One-time Registration charges of Rs.5,000/- (Rupees Five Thousands Only) shall be taken at the time of registration.

3. Responsibility of Radio Broadband Service Partners (RBSPs).

- 3.1 RBSP (Radio Broadband Service Partners) shall be responsible for Supply, Deploy, Own and Operate all the hardware with CAPEX and OPEX on its part including but not limited to
 - RF Base Station along with Omni directional/ unidirectional antenna (point to Multipoint), UPS, Power supply, Signal booster, pole/ mast, racks, Space, cabling, layer 2 switch, Management Software for checking health of various network element etc.
 - Equipment at Customer Premises (RF antenna and Wi-Fi Router etc.)
- 3.2 RBSP shall build/ extend the RF coverage at access location/premises.
- 3.3 RBSP shall be given space and power for installation of Radio equipment/ antenna in BSNL buildings, rooftops & towers. The space & power as required shall be provided free of cost by BSNL subjected to technical feasibility and availability. However, for AC operated equipment, UPS if deem fit will be responsibility of RBSP.
- 3.4 The RBSP shall setup his office/ contact centre within one month of registration.
- 3.5 In case RBSP want to deploy RF base station/ central equipments at premises other than owned by BSNL, the same shall also be permitted subject to the technical feasibility.

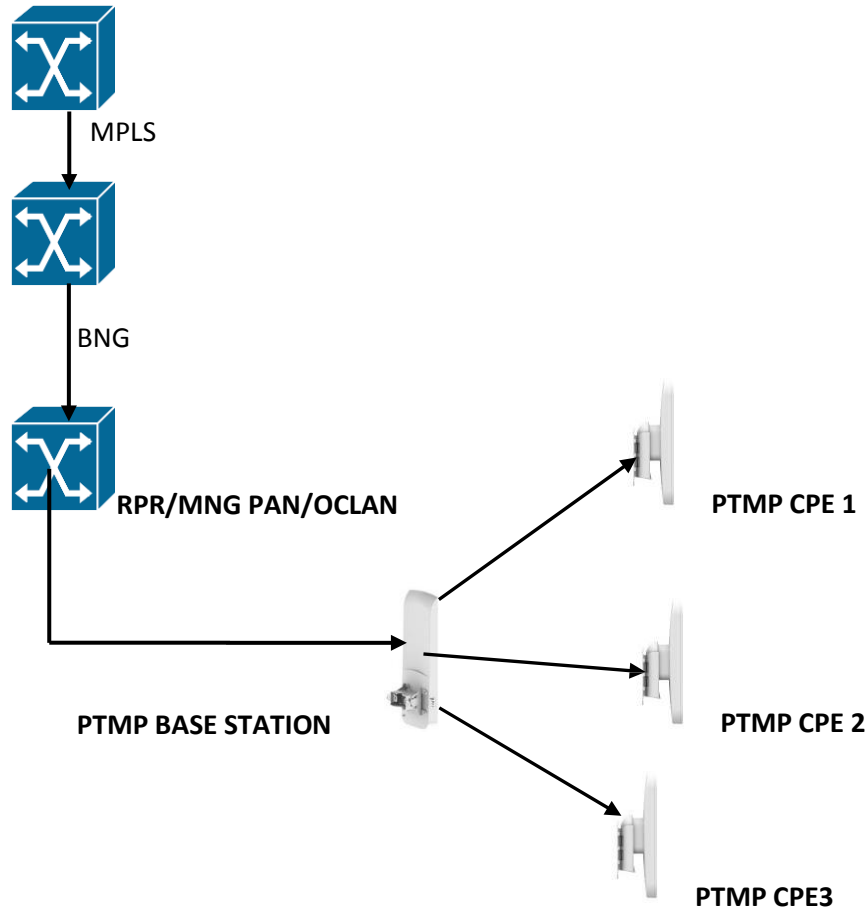
- 3.6 In case of RF base station is installed outside BSNL locations, ROW (Right of Way) permissions and related charges, rental of space, Power/ Power Back up, etc. if any for equipment shall be paid by RBSP. RBSP shall be responsible for extending connectivity from nearest BSNL POP to their premises along with arrangement of necessary end equipments and bear expenditure for the same. BSNL shall provide internet/MPLS bandwidth free of cost to RBSP.
- 3.7 Customer Premises equipment such as RF receiver, RF Modem& other equipment's including UPS, Power Supply, Signal booster, pole/ mast, racks, Space, cabling, etc. shall be responsibility of RBSP.
- 3.8 Promotion and Marketing of services: RBSP shall pro-actively/ market the Broadband service educating the customer on the usage/ benefits of the service & BSNL tariff plans etc. in consultation with BSNL.
- 3.9 The RBSP shall carryout all formalities for Customer acquisition, assisting customers in filling-up of CAF (Customer Acquisition Form) and subscription of BSNL services by residents in a pro-active manner using FMS. The RBSP shall carryout required co-ordination with BSNL commercial/ booking offices for completion of commercial formalities.
- 3.10 The compatible customer premises equipment (CPE) shall be supplied by the RBSP to the customer directly. The cost of the CPE and Post sale obligation in respect of CPE shall rest with Partner.
- 3.11 However, for CPEs billed through BSNL to Govt. Institutions and Central/ State Government PSU, BSNL shall retain 10% as collection margin on the realized amount. BSNL shall pass-on remaining 90% amount to the partner against monthly invoices raised by bidder, after deduction of statutory levies/ license fee, etc. as applicable.
- 3.12 The RBSP shall comply with all applicable laws, byelaws, rules, regulations, orders, directions and notifications etc. as per Law of the land and of Government/ Court/ Tribunals as may be required from time to time and co-operate with BSNL in meeting the requirement of the Govt.
- 3.13 Compliance to all mandatory Government of India regulations and security guidelines and providing information to Law Enforcement Agency (LEA) etc. will be responsibility of RBSP for details required by BSNL for ultimate compliance.

4.0 Responsibility of BSNL:

- 4.1 BSNL shall provide Central Billing & Authentication Platform {AAA server, Subscriber profile repository (LDAP or RDBMS, Policy Manager (SSSC) & Charging Gateway}. Each Subscriber would be authenticated by AAA server of BSNL.
- 4.2 RF base equipment (Managed LAN Switch/ Server etc.) of RBSP shall be integrated with the SSSC of BSNL. BSNL shall facilitate the process.
- 4.3 RBSP shall be given space and power for installation of Radio equipment/ antenna in BSNL buildings, rooftops and towers. The space & tower as required shall be provided free of cost by BSNL subject to technical feasibility and availability.
- 4.4 Each Subscriber would be created in the BSNL Centralized Billing and Authentication System and Subscriber details would be available at the Central AAA server, SSC where RBSP base station equipment has been integrated.
- 4.5 BSNL shall provide Central Billing & Authentication Platform. Subscriber will be owned by BSNL. BSNL shall maintain CAF of the customers.

- 4.6 BSNL shall provide the Call Centre Support.
- 4.7 To maintain the customer records as required by Licensor, Regulator and Law enforcing agencies.
- 4.8 To operate & maintain Telecom equipment's/ network owned by BSNL.
- 4.9 Post sale obligation in respect of any device (Wi-Fi Router, Home Gateway, USB Wi-Fi adapter etc.) sold to customer directly by either party (i.e. BSNL or RBSP) shall rest with either party (who sold the device to the partner).

5. Typical Radio Modem Implementation shall be as per below architecture diagram.



6. Payment terms

- i. One time installation charges as per tariff plan, shall be kept by BSNL.
- ii. BSNL shall not pay any amount, out of security deposit collected by BSNL from Bharat Air Fiber customers.
- iii. The payment to the partner shall be made online through Prepaid Wallet similar to FTTH Wallet. Bill shall be collected using this wallet given by BSNL. Due amount payment settlement shall be done on monthly basis based on the bill collections done by partner and payments made by the customer in BSNL customer Service Center.
- iv. RBSP need to mandatorily use wallet for collection of bills issued by BSNL from customers and Franchisee Management System.
- v. RBSP shall receive upto 90% revenue share in the wallet in the form of "On The Fly" (OTF) commission after deduction of 5% TDS margin after payment of bill by the customer. RBSP to submit invoice for 100% amount including GST. The

10% withheld amount shall be settled after confirmation of satisfactorily SLA by SSA. The amount settled through the invoice shall be credited into the wallet after adjusting OTF already given SLA & penalties.

- vi. BSNL shall impart necessary training to the Partners for integration with the Network and marketing on strategies and use of Franchisee Management System/pre pre paid wallet system etc.
- vii. Rebates and compensation given by courts/TRAI/ any regulatory body to the customers due to service deficiency, if any, shall be deducted from the due payment to the channel partner.
- viii. Any discrepancy found in the payment settlement shall be mutually discussed and resolved. Balance of payments arising due to any reason shall be adjusted in future. In case of bill cancellation (due to wrong billing etc.) later, any excess payment made paid to RBSP shall be adjusted accordingly on quarterly basis.
- ix. Following SLA's for failure/disruption of the services are to be met by the partner.

Sl. No.	Name of Parameter	Benchmarks	Averaged over a period	Penalty in case of non-adherence of benchmark
1.	RF base station down time	Less than 8 hour on a cumulative basis in a calendar month	Per month	Rs. 100/- per hour per AP

- x. The above penalties shall be applicable if the failure/disruption is due to the fault on part of the RBSP. RBSP shall not be penalized if the failure is due to fault on account of BSNL part.
- xi. In case of not meeting the SLA, penalty shall be applied and upper limit of penalty should be 10% of BWSP's monthly payment.

7. Amount permissible to be BWSP:

7.1 RBSP shall be paid fixed amount for providing service under various plans as below:

Tariff Plan with Fixed Monthly Charges (Excluding GST) (Rs.)	Per connection fixed amount to channel partner (Rs)	Per connection share to BSNL (Rs)		Rural incentive to channel partner (Rs)
		Min (Rs)	Max (Rs)	
Rs.450/- to < Rs.500/-	125	325 (=450-125)	374 (=499-125)	50
Rs 500/- to < Rs 600/-	153	347 (=500-153)	446(=599-153)	30
Rs 600/- to < Rs 700/-	184	416(=600-184)	515(=699-184)	20
Rs 700/- to < Rs 800/-	218	482(=700-218)	581(=799-218)	0
Rs 800/- to < Rs 900/-	255	545(=800-255)	644(=899-255)	0
Rs 900/- to < Rs 1000/-	295	605(=900-295)	704(=999-295)	0
Rs 1000/- to < Rs 1100/-	338	662(=1000-338)	761(=1099-338)	0

Rs 1100/- and above	and 384	716(=1100-384)	Depends upon plan	0
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7.2 Rural incentive to channel partner shall be applicable for customers in rural area till number of customer connections are less than 50 from one base station of rural area.

7.3 The fixed amount per connection shall be payable on the realized revenue (including Fixed Monthly charges and usage).

8. Duration of the contract period

- i. Duration of contract shall be 3 years from the date of award of work. After 1 year, the contract can be extended for 2 years a satisfactory service to customer.
- ii. Renewal or extension of the agreement after 3 years period will be based on the performance of the RBSP and mutually negotiated terms & conditions for another 3 years (including commercial).
- iii. There shall be a lock in period of minimum 3 years for the bidder in order to ensure maintenance unless BSNL terminates the contract, the bidder is bound to provide services for 3 years. The exit during the lock in period shall carry penalty in terms of surrender of all the equipment to the BSNL at no cost.

9. Delivery of service-

- i. The RBSP shall launch the service & get functionally tested first RF location for functional acceptance by BSNL and declare "Launch of services" within 3 months from the date of agreement with the RBSP.
- ii. The RBSP equipment shall be declared commissioned after Acceptance Testing by BSNL.

10. Termination – the agreement shall be terminated by giving a one months notice to the RBSP in case of

- i. Failure to commission the equipment and/or execution of the work at all by the RBSP within 3 months from signing of agreement.
- ii. Failure to perform any other obligation(s) under the contract: and
- iii. Equipment does not perform satisfactory in the field in accordance with the specifications.
- iv. Failure to meet the SLAs parameters continuously for 3 months.

11. The agreement may also be terminated by mutual, written consent of the both parties by giving 3 months notice. On termination of agreement the customers shall continue to use the Telecom Services of BSNL, through commissioned equipment under the contract.

12. Leased line/MPLS VPN shall not be provided under this agreement. Instructions in this regard shall be issued separately.

13. Other terms and conditions of agreement shall be same as for FTTH Partners circulated by BSNL CO Vide letter no 64-253/2017/NWP-BB/FTTH dated 24.09.2018.

14. The MTTR shall generally be maintained below 8 hours. This is one of the important Service Level agreement (SLA) conditions.

15. Last date and time of issue of Amendment/ Corrigendum/ Addendum:

Applicants are requested to regularly view the website for any Amendment/

Corrigendum/ Addendum.

- 16. Date and time of pre-submission meeting:** Any time with confirmation of appointment by concerned officer of SSA.
- 17. Date and time of submission:** It is an Open EOI and can be submitted along with all relevant documents during office hours on any working day.
- 18.** Complete application must be downloaded from the BSNL website at web address www.ne2.bsnl.co.in and submitted along with Demand Draft and necessary documents duly filled, at office of concerned SSA Head.
- 19. For registration in Manipur SSA,** the application may be submitted to AGM(Plg), O/o GMTD, BSNL Manipur SSA, Telephone Bhavan, Babupara, Imphal-795001
- 20.** Request for proposal documents should be sent through email at the email address detailed below.

Sl. No	SSA	Phone No	e-mail ID	Address for Submission
1	Manipur	0385-2443083	agmplgmnp@gmail.com	AGM(Plg), O/o GMTD, BSNL Manipur SSA, Telephone Bhavan, Babupara, Imphal-795001

SAMPLE AGREEMENT

Revenue Sharing Agreement with RBSP.

Subject: Expression of Interest for engaging Radio Broadband Service Partners (RBSP) for providing Broadband/ voice services in unlicensed Radio Spectrum on Revenue Share Basis.

THIS Agreement for providing Telecom Services is entered into on this-----
-----day of ----- by and between: BHARAT SANCHAR NIGAM
LIMITED (hereinafter referred to as "BSNL"), a company incorporated under the Companies Act 1956, having its Registered Office and Corporate Office at Bharat Sanchar Bhawan, Janpath, New Delhi-110001, represented by Shri.....Desgn
.....SSA/BA Heads Office address.....
.....District, Pin -.....

AND

M/s/Shri....., (hereinafter referred to as "RBSP") / a company incorporated under the Companies Act 1956 /Local Cable TV Network Operator company/ A proprietorship firm registered under laws of India / Local Resident (Strike out whichever is not applicable) having its Registered Office /Address----

.....Pin.....
, represented by Shri./Smt.....

WHERE AS BSNL is in the business of providing Basic Telephone Services (Landline), Cellular Mobile Telephone Services (CMTS), Internet and high speed broadband services and National Long Distance Services (NLDS) in its licensed areas of operation in the geographical territory of India.

AND the RBSP, presently operating/wish to operate in the area

_____ (Address of Area) for the last years. RBSP is having objective of providing the telecom services to the people / Residents/ occupants/ inhabitants using the residential / commercial complexes as mentioned in his area of operation.

Whereas, BSNL is pursuing this collaborative Model with RBSP to provide Broadband and Telecom services to various customers.

Whereas BSNL has approached "M/s....." Offering to provide the BSNL telecom services to the residents of areas of operation (herein after referred to as "Projects in Annexure") of RBSP.

AND WHEREAS M/s.....RBSP,

in the intention that the residents of the "Projects in Annexure" shall utilize the offer of BSNL, has agreed to the proposal of BSNL GMTD based on the terms and conditions contained herein under.

1. General Conditions:

- 1.1 This agreement is applicable for all kinds of Broadband and Voice service telecom services wireless, etc) being offered presently and in future also.
- 1.2 This agreement is a confidential document. The RBSP shall not divulge any part of the agreement either through oral or written communication or through any other mode to any third party.
- 1.3 This agreement shall not be amended or modified or altered or changed in any way except in writing and duly executed by the authorized representatives of each party.
- 1.4 This agreement shall be binding upon all respective successors of the parties.

2 **Severability:** Should TRAI / DoT declare any part of this agreement unenforceable through direction / order / regulation or if terms of license of BSNL are changed through any amendment or order of the Government, the parties will cooperate and take all appropriate steps to amend, modify or alter this agreement.

3 **Compliance of laws:** BSNL and RBSP shall perform their duties in strict compliance with all applicable laws in India along with rules and regulations of the duly constituted Govt. authorities in India and shall obtain all licenses, restrictions or other approval, if any, required by laws in India in connection with the services to be rendered hereunder. Further, service provided to the customers shall be subject to Indian Telegraph Act 1885, TRAI directions and tariff circulars issued by BSNL Corporate Office.

4 **Indemnification:** RBSP agrees to protect, defend, indemnify and hold harmless BSNL and its employees, officers, directors, agents or representatives from and against any and all liabilities, damages, fines, penalties and costs (including legal costs and disbursements) arising from or relating to:

4.1 Any breach of any statute, regulation, direction, orders or standards from any governmental body, agency, telecommunications operator or regulator applicable to such party; "or"

4.2 Any breach of the terms and conditions in this agreement by the RBSP.

5 **Relationship:** Each party understands that it is an independently owned business entity and this agreement does not make it, its employees, associates or agents as employees, agents or legal representatives of the other party for any purpose whatsoever. Neither party has express or implied right or authority to assume or to undertake any obligation in respect of or on behalf of or in the name of the other party or to bind the other party in any manner. In case, any party, its employees, associates or agents hold out as employees, agents, or legal representatives of the other party, the former party shall forthwith upon demand make good any / all loss, cost, damage including consequential loss, suffered by the other party on this account.

6 **Termination:** The agreement shall be terminated by BSNL by giving a one month notice to the RBSP in case of

6.1 Failure to Commission the equipment and/ or execution of the work at all by the RBSP within 3 months from signing of Agreement.

6.2 Failure to perform any other obligation(s) under the Contract; and

6.3 Equipment does not perform satisfactory in the field in accordance with the specifications.

6.4 Failure to meet the SLAs parameters continuously for 3 months.

6.5 Failure to achieve assigned Targets continuously for 3 months.

6.6 The Agreement may also be terminated by mutual, written consent of the both parties by giving three months' notice. On termination of Agreement, the customers shall continue to use the Telecom Services of BSNL, through commissioned equipment under the contract.

7 Arbitration:

7.1 In the event of any question, dispute or difference arising under this agreement or in connection there-with (except as to the matters, the decision to which is specifically provided under this agreement), the same shall be referred to the sole arbitration of the GMTD, Manipur SSA, or in case his designation is changed or his office is abolished, then in such cases to the sole arbitration of the officer for the time being entrusted (whether in addition to his own duties or otherwise) with the functions of the GM , BSNL or by whatever designation such an officer may be called (hereinafter referred to as the said officer), and if the GM or the said officer is unable or unwilling to act as such, then to the sole arbitration of some other person appointed by the GM or the said officer.

7.2 The agreement to appoint an arbitrator will be in accordance with the Arbitration and Conciliation Act 1996 and amendment thereof.

7.3 There will be no objection to any such appointment on the ground that the arbitrator is a Government Servant or that he has to deal with the matter to which the agreement relates or that in the course of his duties as a Government Servant he has expressed his views on all or any of the matters in dispute.

7.4 The award of the arbitrator shall be final and binding on both the parties to the agreement.

7.5 In the event of such an arbitrator to whom the matter is originally referred, being transferred or vacating his office or being unable to act for any reason whatsoever, the GMTD, Manipur SSA, or the said officer shall appoint another person to act as an arbitrator in accordance with terms of the agreement and the person so appointed shall be entitled to proceed from the stage at which it was left out by his predecessors.

7.6 The venue of the arbitration proceeding shall be the office of the GMTD, Manipur SSA, or such other places as the arbitrator may decide.

8 **Continuing Obligation:** Any rights and obligations under this AGREEMENT that by their nature extend beyond the terms of this AGREEMENT shall survive on expiration or termination of the AGREEMENT and shall remain in effect until complete performance thereof has occurred.

9 **Successors:** The AGREEMENT shall be binding upon and insure to the benefit of Parties and their respective heirs, successors, permits assigns and representatives.

10 **Waiver:** No waiver, delay, indulgence or failure to act by either party regarding any particular default of omission by the other shall affect or impair any rights or remedies that or any subsequent default or omission that are expressly waived in writing.

11 **Force Majeure:** Both parties should be excused and not be held responsible for performance of its obligations under this agreement in the event of force majeure circumstance like civil commotion, fire, tempest, earth quake, terrorist action, war, floods, any action or order by government, delay in grant of permission by any authority and/ or any act of God or other event of like nature either party on becoming aware of such event shall inform the other party in writing of such force majeure event within three days from the date of occurring such force majeure event. If the force majeure event continues for more than fifteen days, an emergency meeting shall be called between BSNL and RBSP to take not of the situation and to take further necessary action.

IN WITNESS WHEREOF the Parties here so have caused this agreement to be duly executed on the date above written.

For BSNL _____

Witnesses

Sl. No	Full Name and Address	Mobile No	Signature
1			
2			

For RBSP _____

Witnesses

Sl. No	Full Name and Address	Mobile No	Signature
1			
2			

APPENDIX-II
Proposal Letter by RBSP

To,

The(SSA/BA Head)
Bharat Sanchar Nigam Limited
.....SSA

Sub: BSNL connectivity under revenue share agreement at commercial/residential location.
Ref: Letter No.....Dated (Letter no for approval as RBSP)

Dear Sir,

We M/s, propose to provide the telecom infrastructure and services for below mentioned locations for providing the telecom voice & data services to the individual customers by utilizing our resources under revenue share basis. We request for BSNL's Connectivity at this prestigious Residential/Commercial Project to provide the BSNL voice & data connections through Radio Frequency.

The details are as below:

1. Name of location/Area: _____
2. Address:
3. Type of Location (Residential/Commercial/official):
4. No of Blocks:
5. No of Units/Offices.....
6. Type of internal telecom infrastructure:
7. Present Status:
8. Initial expected connection:
9. Total expected demand in first year:

The approved layout PLAN drawing of the complex/ projects is attached herewith. We are ready to provide the free space & free electricity for installation of BSNL Telecom equipment. The No Objection Certificate (NOC) addressed to BSNL from the builder/society is also attached/ shall be provided before start of work*.

It is requested to do needful by granting permission provisions of Broadband and Voice connections in above area at the earliest and oblige.

Thanks & with regards,

Sincerely Yours

Signature of RBSP

Date:

Name:

Email-id:

Mobile No:

APPENDIX-III

No Objection Certificate (NOC)

To,

The.....(SSA /BA Head)
Bharat Sanchar Nigam Limited,
..... SSA.

Sub: Letter of authorization to M/s_____ for providing and maintaining the internal telecom network and providing BSNL telecom services.

Dear Sir,

This is to inform you that M/s represented by Shri./Smt.....is authorized to install, maintain & operate the telecom services in our below mentioned premises:
M/s.....will provide telecom services with its tie up with Telecom Company BSNL. We allow them to use ducts/infrastructure/space and permit them to provide or utilize the internal telecom network by maintaining the aesthetics and originality of the building for telecom services.

This letter may be considered as NO OBJECTION CERTIFICATE for providing BSNL Telecom services to the occupants/residents of the above mentioned schemes through M/s

Thanking You.

Yours,

Signature

Date:

Name:

Email-id:

Mobile No:

Address:

Appendix – IV

Information/Documents to be submitted by RBSP/Applicant

1.	General information about RBSP(Telecom Infrastructure Provider) /Applicant	
a.	RBSP's/Applicant's legal Name	
b.	Legal status of RBSP/ Applicant's Sole (Proprietorship Firm/ Partnership firm/ Self Employed/Private Limited company/ Public Limited company/ Joint Venture/ Consortium) (Enclose supporting documents)	
c.	In case of JV/consortium Legal name of each partner with Percentage Participation (Also provide information of each member in separate sheets.)	
d.	Lead member of JV/ consortium	
e.	RBSP'S/ Applicant's legal address in India Telephone Numbers/ Fax numbers for communication	
f.	RBSP's/Applicant's Authorized Signatory i. Name, ii. Designation, iii. Address, iv. Contact No v. E-mail ID	
g.	RBSP's/Applicant's authorized representative i. Name, ii. Designation, iii. Address, iv. Contact No. v. E-mail ID	
h	JV / Consortium Member information:	
A.	Member-I	
i	JV/Consortium Member's Legal Name	
ii	Legal status of Member (Sole Proprietorship, Private Limited Company, Public Limited Company)	

iii	Members Country of Constitution	
iv	Member's i. Legal address ii. Contact No. iii. Email ID	
v	Members Authorized Signatory i. Name, ii. Designation, iii. Address, iv. Contact No. v. Email ID	
B.	Member-II	
i	JV/Consortium Member's Legal Name	
ii	Legal status of Member (Sole Proprietorship, Private Limited Company, Public Limited Company)	
iii	Members Country of Constitution	
iv	Member's i. Legal address ii. Contact No. iii. Email ID	
v	Members Authorized Signatory i. Name, ii. Designation, iii. Address, iv. Contact No. v. Email ID	
2.	PAN No. of Applicant/RBSP(Each Member in case of JV/consortium)	
3.	VAT/Service Tax Registration No of Applicant/RBSP (Each members in case of JV/consortium)	
4.	AADHAAR Card No of applicant/ RBSP (Each members in case of JV/consortium)	

5. Registration Fee of Rs 5000/- in form of Demand Draft/Banker's cheque drawn in favour of **“Accounts Officer (cash), BSNL, Imphal 795001 and payable at Imphal”**
6. Demand Draft for the amount of Rs.236/- (including taxes), drawn in favour of **“Accounts Officer (cash), BSNL, Imphal 795001 and payable at Imphal”** towards cost of application documents.
7. **The documents attached.**
 - a. Affidavit in case of proprietary firm
 - b. Partnership deed in case of partnership Firm
 - c. Memorandum and Article of Association in case of public/ Private Limited Company.
 - d. In case of consortium- MOU/Agreement/duly notarized) entered into by JV/consortium members, containing intended percentage participation, nomination of lead member etc.
 - e. Authorization/POA in favour by authorized signatory of the RBSP to sign the agreement documents.
POA/authorization to contain specimen signature, Board resolution in favour of POA/authorized signatory.
 - f. Educational certificate in case of Graduate/ITI/Matriculate
 - g. Trade licence in case of Local Entrepreneurs
 - h. PROPOSAL LETTER BY RBSP as in Appendix-I.
 - i. NOC Letter from RWA/Builders etc. if applicable as in Appendix-II.

Signature of RBSP

Date:

Name:

Email-id:

Mobile No:

Address:



BSNL

Playing a major role in shaping
Digital India

The stop solution for all communication needs.
Landline, Broadband, Mobile, Data Card - 3G/3G+, Local Line, N.J.K, MPLS, VPN, VSAT

Bharat Sanchar Nigam Limited
(A Govt. of India Enterprise)

For more information visit www.bsnl.co.in
Call: 1002464300 (Landline & Broadband) 1001011300 (For Mobile)



BSNL AIR FIBRE

VERY INNOVATIVE SERVICE
FOR VILLAGES



Internet
Backbone



ISP
Network



airFiber X Antenna
with airFiber X Radio

Point-to-Point (PtP)
Backhaul Link



airFiber X Antenna
with airFiber X Radio

HOW BSNL AIR FIBRE WORKS

airMAX Sector
with Rocket

Point-to-MultiPoint (PtMP)
airMAX Links



Corporate Building



Residence



Internet Cafe



Small Business



Outdoor Hotspot

Fulfilling the Dream of Digital India

BharatFibre

Digital Gram Sevak-
An initiative to
engage local village
entrepreneurs to deliver
BharatFibre Services

**BSNL, truly committed
to Digital India !**

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Our new initiative is beginning to make its mark!

Digital Gram Sevak aims to sell
BharatFibre
connections in Villages through local entrepreneurs.

**Digital Gram Sevak of
village Banur, Punjab
has recently
sold 8 BharatFibre
connections of
777 Plan**



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